



Stock Data

Share Price (10/01/12).... HK\$1.48
52-week range HK\$1.26 -HK\$3.15
FY12 P/E 2.71 times
Market Capitalization ...HK\$3.1B
(H Share)

Company Profile

BCL is one of the leading integrated property developers in China. The company principally engages in developing mid- to high-end residential properties which are supplemented by prime commercial properties, highlighting the prominent edge of its integrated operational ability in diversifying properties portfolio. In addition to various prime locations of the capital city, BCL also expanded into markets outside Beijing and has acquired land sites in Tianjin, Chengdu, Wuxi, Shenyang, Xi'an, Chongqing, Foshan and Huzhou respectively since 2005. The Capital Group, one of Beijing's largest enterprises and under the direct supervision of the Beijing Municipal Government, is the parent company of BCL.

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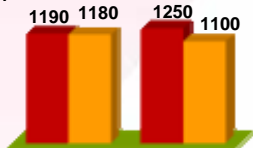
Sales Performance from Jan to Dec 2011

In December 2011, BCL's contracted sold area aggregated to 101,000 sq. m. with the respective contracted sales amounting to RMB920 million, representing a decrease of 10% and 17% as compared to those of November respectively. As at the end of December, the accumulated contracted sold area amounted to **1,180,000** sq. m., down **0.9%** year-on-year. Contracted sales totaled **RMB11 billion**, down **11.4%** year-on-year. The accumulated subscribed yet un-contracted sales amounted to RMB800 million as at the end of December, and the procedure for finalizing the contracts is underway.

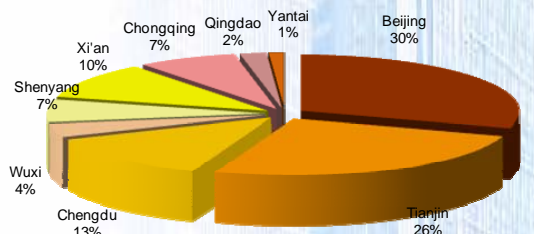
Annex: Sales Breakdown for Dec 2011

	Contracted Sold Area ('000 sq. m)	Contracted Sales (RMB m)		Contracted Sold Area ('000 sq. m)	Contracted Sales (RMB m)
Beijing & Tianjin	32	400	Core projects	89	820
Other regions	69	520	Non-core projects	12	100
Total	101	920	Total	101	920

■ Jan-Dec 2010
■ Jan-Dec 2011



Contracted Sold Area ('000 sq. m) Contracted Sales (RMB m)



Contracted sales breakdown by regions for 2011

Contracted sold area amounted to **1,180,000** sq. m. in 2011, same as that of 2010 while contracted sales totaled **RMB11 billion**, down **11%** year-on-year. As at end of 2011, the accumulated subscribed yet un-contracted sales amounted to **RMB800 million**

Property Project Snapshot

Hainan Outlet BalletTown, located at Wanning, is the heart of Eastern Hainan. It is only 7-8 minutes away from the Shenzhou Peninsula and Shimei Bay, and is less than 1km from Hainan Eastern Ring Railway and East Ring Highway. The Project plans to build a large-scale modern service business complex that includes an outlet for world class brands, leisure and high-quality residential areas.

The Project was launched in December 2011 with subscription amounted RMB24 million on the first day of sales.



Due to the uncertainty incurred in the calculation of the sales figures, discrepancy may exist between the information disclosed above and the periodic reports. Therefore, investors can only treat the disclosed information as periodical references.

