Stock Data

Company Profile

BCL is one of the leading integrated property developers in China. The company principally engages in developing mid- to high-end residential properties which are supplemented by prime commercial properties highlighting prominent edge of its integrated operational ability in diversifying properties portfolio. In addition to various prime locations of the capital city, BCL also expanded into markets outside Beijing and has acquired land sites in Tianjin, Chengdu, Wuxi, Shenyang, Xi'an, Chongging, Foshan, Huzhou, Qinqdao, Zhenjiang, Jiangyin and Kunshan respectively since 2005. The Capital Group, one of Beijing's largest enterprises and under the direct supervision of the Beijing Municipal Government, is the parent company of BCL.

Contact Us

Bryan Feng Beijing Capital Land – Head of Investor Relations

Tel: +852 2869 3288 +86 10 6652 3080

Email: fengyj@bjcapitalland.com.cn

Natalie Tam iPR Ogilvy

Tel: +852 2136 6182 Fax: +852 3170 6606

Email: natalie.tam@iprogilvy.com

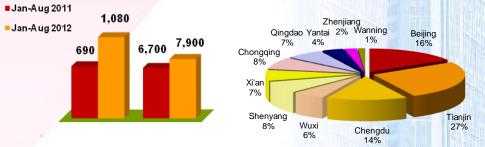


Sales Performance for August 2012

In August 2012, BCL achieved contracted sales area of 114,000 sq. m. with a yoy increase of approximately 82%, while the corresponding contracted sales amounting to RMB 910 million, representing a yoy increase of approximately 52%. As of the end of August 2012, the total contracted sales area accumulated to 1,080,000 sq. m., representing a yoy increase of approximately 56%; contracted sales amounted to RMB 7.9 billion, representing an increase of approximately 18% as compared to last year. Meanwhile, the accumulated subscribed yet un-contracted sales amounted to RMB 1 billion and the procedure for finalizing the contracts is underway.

Annex: Sales Breakdown for August 2012

	Contracted Sales Area ('000 sq. m.)	Contracted Sales Amount (RMB million)		Contracted Sales Area ('000 sq. m.)	Contracted Sales Amount (RMB million)
Beijing and Tianjin	40	390	Core projects	88	750
Other regions	74	520	Non-core projects	26	160
Total	114	910	Total	114	910



Contracted Sales Area Contracted Sales Amount ('000 sq. m.) (RMB million)

Contract Sales Breakdown by Region from Jan to Aug 2012

Contracted sales amounted to RMB **7.9 billion** for Jan to Aug 2012, increased by **18%** year-on-year

Plans to launch more than 1,200,000 sq. m. in Beijing, Tianjin, Chengdu, Huzhou, Foshan, Jiangyin and Qingdao in the second half of 2012

New Project Update

The "Qingdao Airport International Centre Project" was officially launched in August and achieved astonishing results. Around 200 units of small-scale LOFT apartments, 10 commercial office buildings and additional store spaces were basically sold out, achieving contracted sales of close to RMB 200 million.

Situated at a prime location right across from the Qingdao Liuting International Airport, the project boasts over 240,000 sq. m. in total area, and is built as a low density integrated project comprising of office, industrial, commercial and residential units, creating a new landmark of the Qingdao Airport Economic Zone.



Bird's Eye View of the Airport International Centre

Due to the uncertainty incurred in the calculation of the sales figures, discrepancy may exist between the information disclosed above and the periodic reports. Therefore, investors can only treat the disclosed information as periodical references.

