Stock Data

Share Price(5/11/12)......HK\$2.45 52-week range......HK\$1.42 - \$2.57 FY12 P/E.......4.23 times Market Capitalization...HK\$2.5 B (H Share)

Company Profile

BCL is one of the leading integrated property developers in China. The company principally engages in developing mid- to high-end residential properties which are supplemented by prime commercial properties highlighting the prominent edge of its integrated operational ability in diversifying properties portfolio. In addition to various prime locations of the capital city, BCL also expanded into markets outside Beijing and has acquired land sites in Tianjin, Chengdu, Wuxi, Shenyang, Xi'an, Chongging, Foshan, Huzhou, Qingdao, Yantai, Wanning, Zhenjiang, Jiangyin and Kunshan respectively since 2005. The Capital Group, one of Beijing's largest enterprises and under the direct supervision of the Beijing Municipal Government, is the parent company of BCL.

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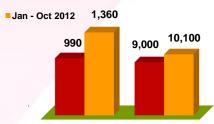


Sales Performance for October 2012

In October 2012, BCL achieved contracted sales area of 148,000 sq. m., representing a mom increase of 12%, while the corresponding contracted sales amounting to RMB1.17 billion, representing a mom increase of 14%. As of the end of October 2012, the total contracted sales area accumulated to 1,360,000 sq. m., representing a yoy increase of approximately 38%; contracted sales amounted to RMB10.1 billion, representing an increase of approximately 12% as compared to last year. Meanwhile, the accumulated subscribed yet un-contracted sales amounted to RMB1.2 billion and the procedure for finalizing the contracts is underway.

Annex: Sales Breakdown for October 2012

| | Contracted Sales Area ('000 sq. m.) | Contracted Sales Amount (RMB million) | | Contracted Sales Area ('000 sq. m.) | Contracted Sales Amount (RMB million) |
|---------------------|--|--|-------------------|--|--|
| Beijing and Tianjin | 38 | 480 | Core projects | 118 | 910 |
| Other regions | 110 | 690 | Non-core projects | 30 | 260 |
| Total | 148 | 1,170 | Total | 148 | 1,170 |
| ■Jan - Oct 2011 | - 37 | | Zhenjiang | | |







Contract Sales Breakdown by Region from Jan to Oct 2012

Contracted sales amounted to RMB10.1 billion for Jan to Oct 2012, increasing by 12% year-on-year

Plans to launch more than 1,200,000 sq. m. in Beijing, Tianjin, Chengdu, Huzhou, Zhenjiang, Chongqing and Qingdao in the second half of 2012

New Project Update

The "De Er Fei Gu" phase 2 of "Chongqing Hong'en International Living District Project" was launched in October. The project is mainly comprised of houses of around 102-172 sq.m. This project is an example of high-end living in terms of its location, luscious surrounding and layout, and is highly popular in the market. This led to a transaction of 200 units that month, achieving contracted sales area of 25,000 sq. m.

The project is located in the Jiangbei CBD of Chongqing City and is situated adjacent to the city's largest central forest park — Hongensi Park. It is a collaborative success of BCL and the nation's resources to create an international ecoliving environment of over 1 million sq.m.



Design rendering of Chongqing Hong'en International Living District

Due to the uncertainty incurred in the calculation of the sales figures, discrepancy may exist between the information disclosed above and the periodic reports. Therefore, investors can only treat the disclosed information as periodical references.

