



Stock Data

Share Price.....HK\$2.64
52-week range HK\$2.39 – HK\$3.30
FY13 P/E..... 2.80 times
FY14 P/E (Forward) 2.40 times
Market Capitalization...HK\$5.44 bn

*Source: Bloomberg, as of 7/7/2014

Sales Performance for June 2014

In June 2014, BCL achieved contracted sales area of 205,000 sq. m., up 72.1% compared with the last month, while the corresponding contracted sales amounted to approximately RMB1.65 billion, representing an increase of 45.8% compared with the last month. As at the end of June 2014, the cumulative contracted sales area amounted to approximately 731,000 sq. m., representing an increase of 1.1% over the same period last year, and the cumulative contracted sales amounted to approximately RMB6.77 billion, representing an increase of 2.8% over the same period last year. Meanwhile, as at the end of June 2014, the cumulative subscription sales awaiting signing of official sales contracts amounted to RMB1 billion.

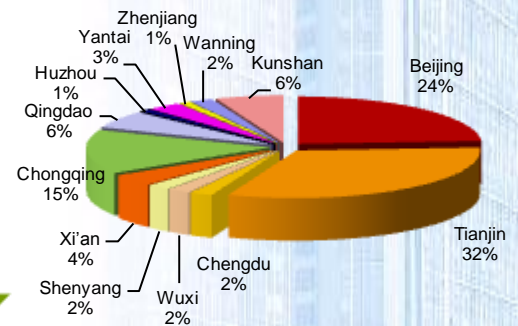
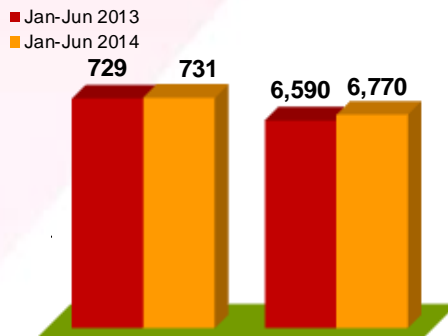
Annex: Sales Breakdown for June 2014

	Contracted Sales Area ('000 sq. m.)	Contracted Sales Amount (RMB million)
Beijing & Tianjin	68	670
Other regions	137	980
Total	205	1,650

	Contracted Sales Area ('000 sq. m.)	Contracted Sales Amount (RMB million)
Core projects	104	1,000
Non-core projects	101	650
Total	205	1,650

Company Profile

Beijing Capital Land Limited ("BCL") is one of the leading integrated property developers in China. The company is principally engaged in developing mid- to high-end residential properties which are supplemented by prime commercial properties highlighting the prominent edge of its integrated operational ability in diversifying properties portfolio. In addition to various prime locations in the capital city, BCL also expanded into markets outside Beijing and has acquired land in Shanghai, Tianjin, Shenyang, Qingdao, Yantai, Xi'an, Chengdu, Chongqing, Wuxi, Huzhou, Kunshan and Hainan respectively since 2005. The Capital Group, one of Beijing's largest enterprises and under the direct supervision of the Beijing Municipal Government, is the parent company of BCL.



Breakdown of Contracted Sales Amount for Jan-Jun 2014

Contact Us

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Land Investment

In June 2014, BCL successfully acquired three land plots in Jialingchang and Shuangbei Area, Shapingba District, Chongqing, which are strategically located in the core area of Chongqing. The project's total area for development is 218,000 sq.m. and the ground floor area is 655,000 sq.m. The project is a large complex including both residential and commercial properties to satisfy the demand from owner-occupiers.

In July 2014, BCL successfully acquired the Qinglongchang project land plot in Chenghua District, Chengdu. The project's total area for development is 87,000 sq.m. and the ground floor area is 259,800 sq.m. The project is situated in the core area of Chengdu's "North Reconstruction" zone, an area that is designated to become a sub-center in the north of Chengdu.

Due to uncertainties incurred in the calculation of the sales figures, discrepancies may exist between the information disclosed above and the periodic reports. Therefore, investors are advised to treat the information disclosed in this letter as periodic references only.

