



Stock Data

Share Price.....HK\$3.38
52-week range HK\$2.39 – HK\$3.55
FY13 P/E..... 3.35 times
FY14 P/E (Forward) 3.54 times
Market Capitalization...HK\$6.92bn

*Source: Bloomberg, as of 6/1/2015

Sales Performance for December 2014

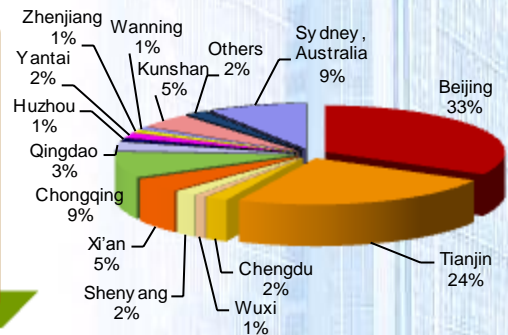
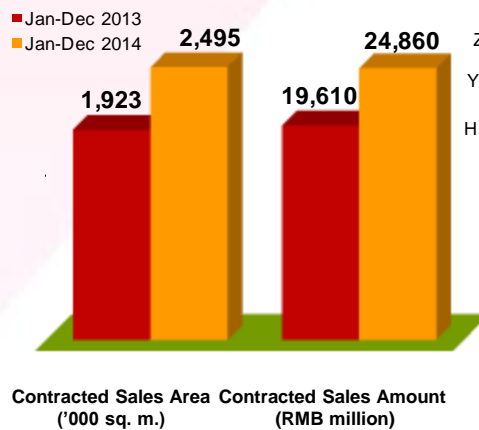
In December 2014, BCL achieved contracted sales area of 405,000 sq. m., up 19.5% compared with the same period last year, while the corresponding contracted sales amounted to approximately RMB4.82 billion. As at the end of December 2014, the cumulative contracted sales area amounted to approximately 2,495,000 sq. m., representing an increase of 29.8% over the same period last year, and the cumulative contracted sales amounted to approximately RMB24.86 billion, representing an increase of 26.8% over the same period last year. Meanwhile, as at the end of December 2014, the cumulative subscription sales awaiting signing of official sales contracts amounted to RMB900 million.

Annex: Sales Breakdown for December 2014

	Contracted Sales Area ('000 sq. m.)	Contracted Sales Amount (RMB million)	Contracted Sales Area ('000 sq. m.)	Contracted Sales Amount (RMB million)	
Beijing & Tianjin	127	1,760	Core projects	339	3,140
Other regions	278	3,060	Non-core projects	66	1,680
Total	405	4,820	Total	405	4,820

Company Profile

Beijing Capital Land Limited ("BCL") is one of the leading integrated property developers in China. The company is principally engaged in developing mid- to high-end residential properties which are supplemented by prime commercial properties highlighting the prominent edge of its integrated operational ability in diversifying properties portfolio. In addition to various prime locations in the capital city, BCL also expanded into markets outside Beijing and has acquired land in Shanghai, Tianjin, Shenyang, Qingdao, Yantai, Xi'an, Chengdu, Chongqing, Wuxi, Huzhou, Kunshan and Hainan respectively since 2005. The Capital Group, one of Beijing's largest enterprises and under the direct supervision of the Beijing Municipal Government, is the parent company of BCL.



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Land Investment

In December, BCL achieved a significant breakthrough in the Shanghai market as it acquired two land plots of the Yingpu Street Community project in Qingpu District, Shanghai and another two of the Yongfeng Street Community project in Songjiang District, Shanghai. Both projects target to provide high-turnover, owner-occupied products and enjoy a strategic location and equality ancillary facilities around the community, with an aggregate planned GFA of 185,000 sq. m.

Overseas Business

In December, BCL joined hands with Australian developer Dyldam to launch the Carlingford residential project phase 1 in Sydney. All 408 apartments offered at phase 1 have been sold out within the month and the contracted sales amounted to AU\$295 million (approximately RMB1.5 billion). Situated adjacent to the Carlingford railway station, the project is next to the Parramatta and Chatswood business districts. As many famous educational institutions are located around the area, the project primarily targets to provide mid- to high-end residential apartments.

Due to uncertainties incurred in the calculation of the sales figures, discrepancies may exist between the information disclosed above and the periodic reports. Therefore, investors are advised to treat the information disclosed in this letter as periodic references only.

