



### Stock Data

Share Price.....HK\$1.01  
52-week range .....HK\$0.95 – HK\$1.79  
Market Capitalization.....HK\$4.407bn

\*Source: Bloomberg, as of 10/5/2021

### Company Profile

Beijing Capital Land Ltd. ("BCL", stock code: 2868.HK) is one of the leading integrated property developers in China. Aspiring to be "the Most Valuable Comprehensive Property Developer" in China, the Company focuses on the following core business lines: Residential Property, Integrated Outlets, Urban Core Complex and Primary Land Development. It also actively pushes forward its expansion into innovative businesses including cultural and creative industrial property development, high-tech industrial property development, and rental housing business. The Company differentiates itself from its peers through its fully integrated operations and the seamless coordination among all business lines, which helps to increase competitiveness. The Company focuses on three metropolitan areas of Beijing-Tianjin-Hebei, Yangtze River Delta and Guangdong-Hong Kong-Macau Greater Bay Area and key tier-2 potential cities. The Company is committed to its strategy of "high-quality development" and focuses on products for homeowners looking to upgrade as well as high turnover projects for rigid demand. Beijing Capital Group, a large state-owned enterprise in Beijing and under the direct supervision of the Beijing State-owned Assets Supervision and Administration Commission, is the parent company of BCL.

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### Sales Performance for April 2021

In April 2021, BCL achieved a total contracted sales area of approximately 349,000 sq.m., while the corresponding contracted sales amounted to approximately RMB7.46 billion, representing an increase of 125.6% year-over-year. As at the end of April 2021, BCL's cumulative contracted sales area was approximately 1,129,000 sq.m.; the cumulative contracted sales amounted to approximately RMB25.12 billion, representing an increase of 131.3% year-over-year, with contracted average selling price of approximately RMB22,000/sq.m.. As at the end of April 2021, cumulative subscription sales awaiting signing of official sales contracts amounted to approximately RMB2.93 billion.

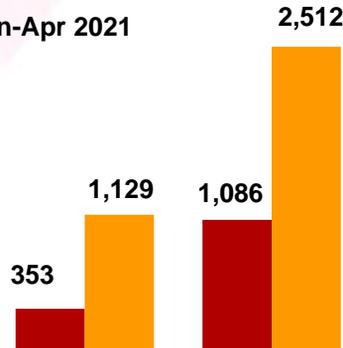
#### Annex: Sales Breakdown for April 2021

	Contracted Sales Area ('000 sq.m.)	Contracted Sales Amount (RMB million)
Beijing, Tianjin and Shanghai	184	4,290
Other Regions	165	3,170
<b>Total</b>	<b>349</b>	<b>7,460</b>

	Contracted Sales Area ('000 sq.m.)	Contracted Sales Amount (RMB million)
Core Projects	300	6,510
Non-core Projects	49	950
<b>Total</b>	<b>349</b>	<b>7,460</b>

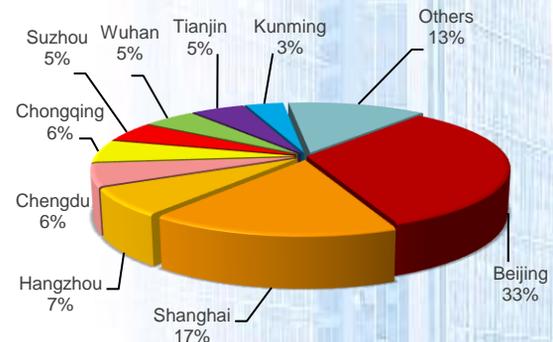
#### ■ Jan-Apr 2020

#### ■ Jan-Apr 2021



Contracted Sales Area ('000 sq.m.)

Contracted Sales Amount (RMB 10 million)



Breakdown of Contracted Sales Amount for Jan-Apr 2021

### Bond Issuance and Rating

In April, BCL successfully issued the first tranche of the domestic medium-term 3+2-year notes in the interbank bond market with an aggregate principal amount of RMB1.85 billion and a coupon rate of 4.19%. The issuance received an AAA rating from China Chengxin International Credit Rating Co., Ltd. on both the issuer and the notes with a stable outlook.

Despite the complicated and volatile market conditions, the issuance was well received among investors and was oversubscribed 1.4 times, thanks to BCL's solid financial performance and sound credit profile.

Due to uncertainties incurred in the calculation of the sales figures, discrepancies may exist between the information disclosed above and the periodic reports. Therefore, investors are advised to treat the information disclosed in this letter as periodic references only.

