



## Stock Data

Share Price (05/0911).... HK\$1.96  
52-week range HK\$1.93-HK\$3.24  
FY11 P/E ..... 3.62 times  
Market Capitalization ...HK\$4.04B  
(H Share)

## Company Profile

BCL is one of the leading integrated property developers in China. The company principally engages in developing mid- to high-end residential properties which are supplemented by prime commercial properties, highlighting the prominent edge of its integrated operational ability in diversifying properties portfolio. In addition to various prime locations of the capital city, BCL also expanded into markets outside Beijing and has acquired land sites in Tianjin, Chengdu, Wuxi, Shenyang, Xi'an, Chongqing, Foshan and Huzhou respectively since 2005. The Capital Group, one of Beijing's largest enterprises and under the direct supervision of the Beijing Municipal Government, is the parent company of BCL.

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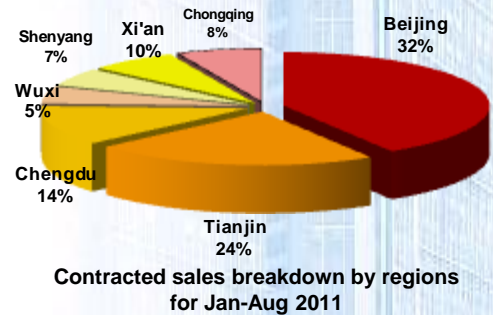
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## Sales Performance from Jan to Aug 2011

In August 2011, BCL's contracted sold area aggregated to 62,000 sq. m. with the respective contracted sales amounting to RMB600 million, representing a decrease of 30.7% and 43.1% as compared to those of 2010 respectively. As at the end of August, the accumulated contracted sold area amounted to **694,000 sq. m.**, up **32.8%** year-on-year. Contracted sales totaled **RMB6.74 billion**, up **13.3%** year on year. The accumulated subscribed yet un-contracted sales amounted to RMB700 million as at the end of July, and the procedure for finalizing the contracts is underway.

### Annex: Sales Breakdown for Aug 2011

	Contracted Sold Area ('000 sq. m)	Contracted Sales (RMB m)		Contracted Sold Area ('000 sq. m)	Contracted Sales (RMB m)
Beijing & Tianjin	24	330	Core projects	45	440
Other regions	38	270	Non-core projects	17	160
Total	62	600	Total	62	600



Contracted sales reached RMB6.7billion from Jan - Aug, up 13.3% y-o-y  
FY2011 Target: RMB15 billion  
Plan to launch new projects with approx. 900,000 sq. m. in the third quarter in Beijing, Tianjin, Chengdu, Shenyang, Zhenjiang, Foshan

## Property Project Snapshot

"Tianjin A-Z Town" is the third A-Z town project under the Group's well-developed project line, after the success launch in Beijing and Chengdu. Located at the conjunction between Weishannan Road and Lishuang Road of Dameijiang district, with easy access to Metro Line 1, the project comprises a rich combination of Youke Loft, Langshi Gongguan, Shidai Apartment, Zaoan Park, Commercial Center and more, allowing residents to fully experience the convenience and diverse lifestyle the project advocates. Major target clients are young, urban first-time homebuyers.



Rendering of Tianjin A-Z Town



Due to the uncertainty incurred in the calculation of the sales figures, discrepancy may exist between the information disclosed above and the periodic reports. Therefore, investors can only treat the disclosed information as periodical references.

