



Stock Data

Share Price(05/07/12).....HK\$2.31
52-week range.....HK\$1.26-\$2.70
FY12 P/E.....3.99 times
Market Capitalization...HK\$2.36B
(H Share)

Company Profile

BCL is one of the leading integrated property developers in China. The company principally engages in developing mid- to high-end residential properties which are supplemented by prime commercial properties, highlighting the prominent edge of its integrated operational ability in diversifying properties portfolio. In addition to various prime locations of the capital city, BCL also expanded into markets outside Beijing and has acquired land sites in Tianjin, Chengdu, Wuxi, Shenyang, Xi'an, Chongqing, Foshan, Huzhou, Wanning, Qingdao, Yantai, Zhenjiang and Kunshan respectively since 2005. The Capital Group, one of Beijing's largest enterprises and under the direct supervision of the Beijing Municipal Government, is the parent company of BCL.

Contact Us

Kitty Cheung
BCL - Head of Investor Relations
Tel: +852 2869 9818
Email:
kittycheung@bjcapitaland.com.hk

Natalie Tam
iPR Ogilvy
Tel: +852 2136 6182
Fax: +852 3170 6606
Email: natalie.tam@iprogilvy.com



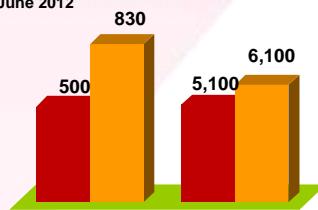
Sales Performance for First Half of 2012

In June 2012, BCL achieved contracted sales area of 197,000 sq. m. with the corresponding contracted sales amounting to RMB 1.7 billion, representing a yoy increase of approximately 54% and 49% respectively. As of the end of June 2012, the total contracted sales area accumulated to **827,000** sq. m, representing a yoy increase of approximately **66%**; contracted sales amounted to RMB **6.13** billion, representing an increase of approximately **20%** as compared to last year. As of the end of June, the accumulated subscribed yet un-contracted sales amounted to RMB 700 million and the procedure for finalizing the contracts is underway.

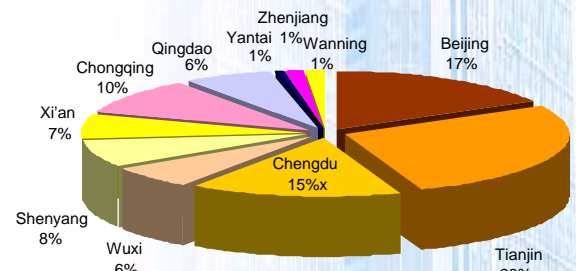
Annex: Sales Breakdown for June 2012

	Contracted Sales Area ('000 sq. m.)	Contracted Sales Amount (RMB million)		Contracted Sales Area ('000 sq. m.)	Contracted Sales Amount (RMB million)
Beijing and Tianjin	45	780	Core projects	163	1,460
Other regions	152	920	Non-core projects	34	240
Total	197	1,700	Total	197	1,700

■ Jan - June 2011
■ Jan - June 2012



Contracted Sales Area ('000 sq. m.) Contracted Sales Amount (RMB million)



Contract Sales Breakdown by Region from Jan to June 2012

Contracted sales amounted to RMB **6.1 billion** for Jan-June 2012, increased by **20%** year-on-year

To launch about **1,200,000** sq. m. in Beijing, Tianjin, Chengdu, Huzhou, Foshan, Jiangyin and Qingdao in the second half of 2012

Land Reserve

In June, BCL obtained "Kunshan Shuang An City" Project Phase 1, with land GFA of 550,000 sq. m. and planned overground GFA of 370,000 sq. m. through tender. The project is located at Jinxi Town, Kunshan city, Jiangsu. Jinxi Town is surrounded by five lakes and other luscious scenery. It's not only a historic cultural town of Jiangnan region, but also one of the three major national historic and cultural towns in Kunshan. Kunshan is situated in between Shanghai and Suzhou. As an important emerging city with industrial and commercial use in the Shanghai Economic Circle, Kunshan is at a privileged geographical location.

The "Kunshan Shuang An City" Project covers a total area of 70,000 sq. km, and will be jointly developed by Beijing Capital Land and the Zhongqinglu Group which has successfully developed the well-known Jiangnan Water Village "Wu Town". The Project is positioned to be "an international high-end resort district combining elements such as relaxation, rejuvenation, recreation, exhibition, travelling, cultural exchange and specialty living".

Due to the uncertainty incurred in the calculation of the sales figures, discrepancy may exist between the information disclosed above and the periodic reports. Therefore, investors can only treat the disclosed information as periodical references.

