



Stock Data

Share Price(6/12/12).....HK\$ 2.92
52-week range.....HK\$1.42 - \$3.00
FY12 P/E..... 5.04 times
Market Capitalization....HK\$ 2.98 B
(H Share)

Sales Performance for November 2012

In November 2012, BCL achieved contracted sales area of 105,000 sq. m., while the corresponding contracted sales amounting to RMB870 million. As of the end of November 2012, the total contracted sales area accumulated to **1,470,000** sq. m., representing a yoy increase of approximately **36%**; contracted sales amounted to RMB**11** billion, representing an increase of approximately **9%** as compared to last year. Meanwhile, the accumulated subscribed yet un-contracted sales amounted to RMB**1.5** billion and the procedure for finalizing the contracts is underway.

Annex: Sales Breakdown for November 2012

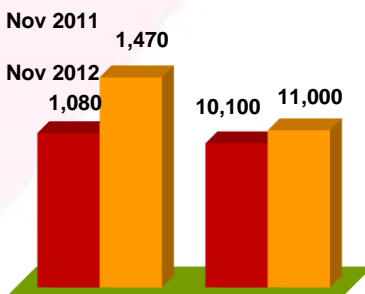
	Contracted Sales Area ('000 sq. m.)	Contracted Sales Amount (RMB million)		Contracted Sales Area ('000 sq. m.)	Contracted Sales Amount (RMB million)
Beijing and Tianjin	43	460	Core projects	43	460
Other regions	62	410	Non-core projects	62	410
Total	91	870	Total	91	870

Company Profile

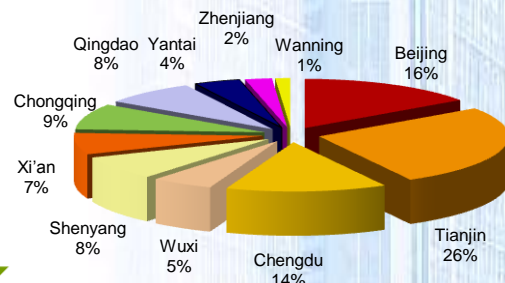
BCL is one of the leading integrated property developers in China. The company principally engages in developing mid- to high-end residential properties which are supplemented by prime commercial properties highlighting the prominent edge of its integrated operational ability in diversifying properties portfolio. In addition to various prime locations of the capital city, BCL also expanded into markets outside Beijing and has acquired land sites in Tianjin, Chengdu, Wuxi, Shenyang, Xi'an, Chongqing, Foshan, Huzhou, Qingdao, Yantai, Wanning, Zhenjiang, Jiangyin and Kunshan respectively since 2005. The Capital Group, one of Beijing's largest enterprises and under the direct supervision of the Beijing Municipal Government, is the parent company of BCL.

■ Jan - Nov 2011

■ Jan - Nov 2012



Contracted Sales Area ('000 sq. m.) Contracted Sales Amount (RMB million)



Contract Sales Breakdown by Region from Jan to Nov 2012

Contracted sales amounted to RMB**11** billion for Jan to Nov 2012, increasing by **9%** year-on-year
Plans to launch more than **1,200,000** sq. m. in Beijing, Tianjin, Chengdu, Huzhou, Zhenjiang, Chongqing and Qingdao in the second half of 2012

Contact Us

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New Project Update

Phase 1 of “Beijing – Novotown” Project was newly launched for sale in early December. 480 small-scale units were introduced to the market in total. The project was hugely popular as 400 units were sold on the first day of its launching, with a sell-through rate of 80%, achieving contracted sales of RMB460 million.

The project is located at the core district in Fang Shan, Chang Yang of Beijing, and only steps away from the Beijing Integrated Outlets Project.



“Beijing – Novotown” Sales Fair

Due to the uncertainty incurred in the calculation of the sales figures, discrepancy may exist between the information disclosed above and the periodic reports. Therefore, investors can only treat the disclosed information as periodical references.

