## Stock Data

**Company Profile** 

developing

BCL is one of the leading integrated property developers in China. The company is principally engaged in

residential properties which are supplemented by prime commercial properties highlighting the prominent edge of its integrated operational ability in diversifying properties portfolio. In addition to various prime locations in the capital city, BCL also

expanded into markets outside

Beijing and has acquired land in

Tianjin, Shenyang, Qingdao, Yantai,

Xi'an, Chengdu, Chongqing, Wuxi,

Huzhou, Kunshan and Hainan

respectively since 2005. The Capital

Group, one of Beijing's largest enterprises and under the direct

supervision of the Beijing Municipal

Government, is the parent company

mid- to high-end

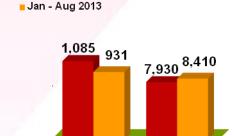
### **Sales Performance for August 2013**

In August 2013, BCL achieved contracted sales area of 114,000 sq. m., while the corresponding contracted sales amounted to RMB980 million, up 8% YoY. As at the end of August 2013, the cumulative contracted sales area aggregated to 931,000 sq. m., while contracted sales amounted to RMB8.41 billion, representing a YoY growth of 6%. Meanwhile, as at the end of August 2013, the cumulative subscription sales awaiting signing of official sales contracts amounted to RMB1 billion.

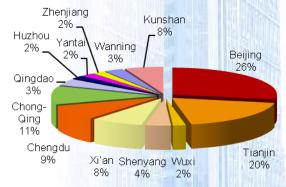
Contracted Sales for Jan – Aug 2013 reached RMB**8.41 billion**, representing a YoY growth of **6%** 

#### Annex: Sales Breakdown for August 2013

					100
	Contracted Sales Area ('000 sq. m.)	Contracted Sales Amount ( RMB million)		Contracted Sales Area ('000 sq. m.)	Contracted Sales Amount ( RMB million)
Beijing and Tianjin	31	350	Core projects	91	800
Other regions	83	630	Non-core projects	23	180
Total	114	980	Total	114	980
				1104	BLOCK CHARL



Jan - Aug 2012



Contracted Sales Area Contracted Sales Amount ('000 sq. m.) (RMB million)

**Breakdown of Contracted Sales** by Region from Jan to Aug 2013

## **Contact Us**

of BCL.

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# Developing Property for 20 years, 10th Anniversary of Listing in Hong Kong

On 20 August 2013, in celebration of the 10th anniversary of the listing of BCL, a celebratory cocktail reception was held at The Grand Hyatt in Wanchai, Hong Kong as a token of appreciation for the persistent care and support on BCL from different parties all these years. More than 100 investors, business partners, representatives from major institutions and senior management were in attendance to celebrate this monumental moment of BCL.



Due to uncertainties incurred in the calculation of the sales figures, discrepancies may exist between the information disclosed above and the periodic reports. Therefore, investors are advised to treat the information disclosed in this letter as periodic references only.

