



Stock Data

Share Price.....HK\$2.54
52-week range HK\$2.39 – HK\$3.30
FY13 P/E..... 2.72 times
FY14 P/E (Forward) 2.33 times
Market Capitalization...HK\$5.23 bn

*Source: Bloomberg, as of 5/6/2014

Sales Performance for May 2014

In May 2014, BCL achieved contracted sales area of 119,000 sq. m., while the corresponding contracted sales amounted to approximately RMB1.13 billion, representing an increase of 8% over the same period last year. As at the end of May 2014, the cumulative contracted sales area amounted to approximately 526,000 sq. m., and the cumulative contracted sales amounted to approximately RMB5.13 billion, representing an increase of 18% over the same period last year. Meanwhile, as at the end of May 2014, the cumulative subscription sales awaiting signing of official sales contracts amounted to RMB1.4 billion.

Annex: Sales Breakdown for May 2014

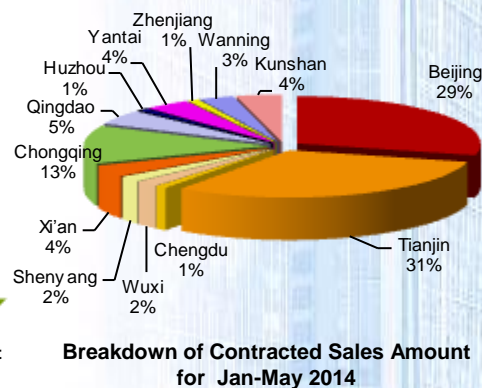
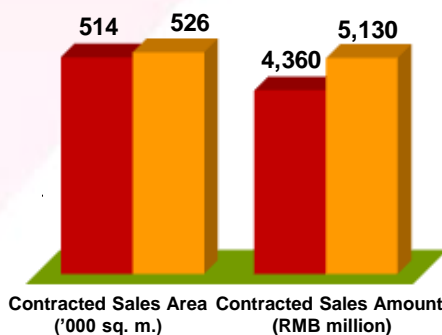
	Contracted Sales Area ('000 sq. m.)	Contracted Sales Amount (RMB million)
Beijing & Tianjin	72	760
Other regions	47	370
Total	119	1,130

	Contracted Sales Area ('000 sq. m.)	Contracted Sales Amount (RMB million)
Core projects	104	1,000
Non-core projects	15	130
Total	119	1,130

Company Profile

Beijing Capital Land Limited ("BCL") is one of the leading integrated property developers in China. The company is principally engaged in developing mid- to high-end residential properties which are supplemented by prime commercial properties highlighting the prominent edge of its integrated operational ability in diversifying properties portfolio. In addition to various prime locations in the capital city, BCL also expanded into markets outside Beijing and has acquired land in Shanghai, Tianjin, Shenyang, Qingdao, Yantai, Xi'an, Chengdu, Chongqing, Wuxi, Huzhou, Kunshan and Hainan respectively since 2005. The Capital Group, one of Beijing's largest enterprises and under the direct supervision of the Beijing Municipal Government, is the parent company of BCL.

■ Jan-May 2013
■ Jan-May 2014



Contact Us

Bryan Feng
Beijing Capital Land
– Head of Investor Relations
Tel: +852 2869 3288
+86 10 6652 3080
Email: fengyj@bjcapitaland.com.cn

Christensen China Limited
Tel: +852 2117 0861
Fax: +852 2117 0869
Email: BJCapitalLand@ChristensenIR.com

Land Investment

In May 2014, BCL successfully acquired the Bei Yunhe project in Hebei District, Tianjin. The project's total area for development is 63,000 sq.m., the planned GFA is 332,000 sq.m. and the ground floor area is 232,000 sq.m. The products include residential properties, fully furnished suite apartments and commercial properties.

Situated in the inner ring core area of Tianjin city, the project demonstrates BCL's strategic focus on core cities and core areas. The land plot is adjacent to Tianjin West Railway Station and the Bei Yunhe River. The project is located above the Metro Line 6, a rare location with high integrated value.

Due to uncertainties incurred in the calculation of the sales figures, discrepancies may exist between the information disclosed above and the periodic reports. Therefore, investors are advised to treat the information disclosed in this letter as periodic references only.

