



Stock Data

Share Price.....HK\$2.68
52-week range HK\$2.57 – HK\$6.50
FY15 P/E (Trailing)..... 2.60 times
FY16 P/E (Forward) 4.28 times
Market Capitalization...HK\$8.115bn

*Source: Bloomberg, as of 3/6/2016

Sales Performance for May 2016

In May 2016, BCL achieved total contracted sales area of 159,000 sq.m., and its corresponding contracted sales amounted to approximately RMB3.14 billion, representing an increase of 47% over the same period last year. As at the end of May 2016, the cumulative contracted sales area amounted to approximately 653,000 sq.m. and the cumulative contracted sales amounted to approximately RMB10.61 billion, representing an increase of 12.3% over the same period last year. The average selling price in the first five months of 2016 was RMB16,000/sq.m., representing an increase of 57.3% over the same period last year. Meanwhile, as at the end of May 2016, the cumulative subscription sales awaiting signing of official sales contracts amounted to RMB1.56 billion.

Annex: Sales Breakdown for May 2016

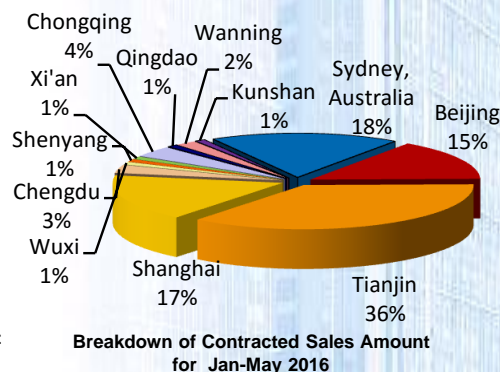
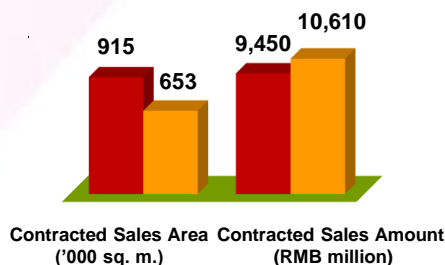
	Contracted Sales Area ('000 sq.m.)	Contracted Sales Amount (RMB million)
Beijing, Tianjin and Shanghai	102	2,220
Other Regions	57	920
Total	159	3,140

	Contracted Sales Area ('000 sq.m.)	Contracted Sales Amount (RMB million)
Core Projects	109	2,170
Non-core Projects	50	970
Total	159	3,140

Company Profile

Beijing Capital Land Ltd. ("BCL", stock code: 2868.HK) is one of the leading integrated property developers in China. Aspiring to be "the Most Valuable Comprehensive Property Developer" in China, the Company focuses on three core business lines: Residential Property, Integrated Outlets, and Urban Core Complex. This is complemented by innovative businesses such as primary land development and high-tech industrial properties. The Company differentiates itself from its peers through its fully integrated operations and the seamless coordination among all business lines, which helps to increase competitiveness. The Company focuses on five core cities: Beijing, Shanghai, Tianjin, Chongqing and Chengdu. The Company is committed to its strategy of "maximizing scale, accelerating turnover, destocking and optimizing business structure" and focuses on high turnover and home-buyer oriented products. Beijing Capital Group, one of Beijing's largest enterprises and under the direct supervision of the Beijing Municipal Government, is the parent company of BCL.

■ Jan-May 2015
■ Jan-May 2016



Contact Us

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Land Investment

In May 2016, BCL successfully acquired a land plot in Huang Village, Daxing District, Beijing. It is located in the core commercial area of the district and has convenient access to the transportation network, as it is close to the Beijing-Kaifeng Expressway and the Qingyuan Road station of Beijing Metro Line No. 4. Near the project there are many well-established ancillary facilities ranging from education and healthcare to commercial facilities, which further strengthen the value of the location. With a planned ground construction area of 134,000 sq.m., the project aims to provide both commercial property products with functional designs and apartments for homeowners looking to upgrade.

Issue of Domestic Corporate Bonds

In May 2016, BCL successfully issued its second batch of corporate bonds in the year with an aggregate principal amount of RMB4 billion, which consists of RMB2.3 billion 2+1-year bonds at a coupon rate of 4.1% and RMB1.7 billion of 3+2-year bonds at a coupon rate of 4.26%.

Due to uncertainties incurred in the calculation of the sales figures, discrepancies may exist between the information disclosed above and the periodic reports. Therefore, investors are advised to treat the information disclosed in this letter as periodic references only.

