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(A joint stock limited company incorporated in the People's Republic of China with limited liability) (Stock Code: 2868)

## POLL RESULTS OF THE EXTRAORDINARY GENERAL MEETING, THE H SHARE CLASS MEETING AND THE DOMESTIC SHARE CLASS MEETING HELD ON 8 MARCH 2017

Poll results of the EGM, the H Share Class Meeting and the Domestic Share Class Meeting

The Board is pleased to announce that all the proposed resolutions set out in the respective notices of the EGM and the Class Meetings dated 21 February 2017 were duly passed by way of poll at the EGM and the Class Meetings.

The Company will make further announcement(s) when the detailed terms of the proposed A Share Offering are finalized.

Reference is made to the circular of the Company dated 21 February 2017 (the "**Circular**") in relation to, among other matters, the proposed on Extension of Shareholder's approval in relation to the Proposed A Share Offering and granting authorization to the Board, and other relevant resolutions and the notice of EGM and Class Meetings. Unless otherwise defined, capitalised terms used herein shall have the same meaning as those set out in the Circular.

# POLL RESULTS OF THE EGM, THE H SHARE CLASS MEETING AND THE DOMESTIC SHARE CLASS MEETING

The EGM and the Class Meetings were held at F17, Red Goldage, No. 2, Guang Ning Bo Street, Beijing, PRC on 8 March 2017.

As at the date of the EGM and the Class Meetings, the registered and issued Shares of the Company was 3,027,960,000, which was divided into 1,020,756,000 H Shares, 1,649,205,700 Domestic Shares and 357,998,300 Non-H Foreign Shares. Prior to these meetings, the Company had received written replies representing a total of 1,649,205,700 Domestic Shares, 357,998,300 Non-H Foreign Shares and 1,009,742,686 H Shares indicating that they would attend these meetings, representing 100%, 100% and 98.92% of the total issued Domestic Shares, Non-H Foreign Shares and H Shares, respectively. This shareholding proportion was in compliance with the requirements of the Company Law of the PRC and the Articles. Shareholders and authorised proxies holding an aggregate of (a) 2,378,706,078 Shares representing 78.56% of the total issued Shares of the Company were present at the EGM; (b) 378,204,078 H Shares representing 37.05% of the total issued H Shares and 357,998,300 Non-H Foreign Shares and Non-H Foreign Shares, respectively, were present at the Domestic Shares and 357,998,300 Non-H Foreign Shares, representing 100% of the total issued Domestic Shares and 357,998,300 Non-H Foreign Shares, representing 37.05% of the total issued H Shares were present at the H Share Class Meeting; and (c) 1,649,205,700 Domestic Shares and 357,998,300 Non-H Foreign Shares, representing 100% of the total issued Domestic Shares and Non-H Foreign Shares, respectively, were present at the Domestic Share Class Meeting.

None of the Shareholders was required to abstain from voting on the resolutions at the EGM and the Class Meetings. There was no Share of the Company entitling the Shareholders to attend and vote only against the resolutions at the EGM and the respective Class Meetings.

Pricewaterhouse Coopers Zhong Tian LLP, the auditors of the Company, was appointed as the scrutineer at the EGM, the H Share Class Meeting and the Domestic Share Class Meeting for the purpose of vote-taking.

#### A. Poll results of the EGM

The following special resolution was considered and duly passed at the EGM by way of poll. 2,378,706,078 Shares are entitled to vote for or against the special resolution no. 1 at the EGM.

Special Resolution		Number of votes (%)	
		For	Against
1	To consider and approve the extension of the validity period of the shareholders' approval and authorization to the board of directors of the Company granted on 13 May 2016 in relation to the proposed A Share Offering	2,369,156,078 (99.6%)	9,550,000 (0.4%)
	As more than two-thirds of the votes were cast resolution was duly passed as a special resolution		resolution, the

The following ordinary resolutions were considered and duly passed at the EGM by way of poll. 2,378,706,078 Shares are entitled to vote for or against the ordinary resolutions no. 2 and 3 at the EGM.

Ordinary Resolutions		Number of votes (%)	
		For	Against
1	To adopt the report on the use of proceeds from previous fund raising activities as of 31 December 2016		0 (0%)
	As more than half of the votes were cast in favour of this resolution, t resolution was duly passed as an ordinary resolution.		
2	To adopt the self-assessment report on the Company's property development business and approve related undertakings		0 (0%)
	As more than half of the votes were cast in favour of this resolution, the resolution was duly passed as an ordinary resolution.		

### B. Poll results of the H Share Class Meeting

The following special resolution was considered and duly passed at the H Share Class Meeting by way of poll. 378,204,078 H Shares are entitled to vote for or against the special resolution no. 1 at the H Share Class Meeting.

Special Resolution		Number of votes (%)	
		For	Against
1	To consider and approve the extension of the validity period of the shareholders' approval and authorization to the board of directors of the Company granted on 13 May 2016 in relation to the proposed A Share Offering	368,654,078 (97.47%)	9,550,000 (2.53%)
	As more than two-thirds of the votes were cast in favour of this resolution, the resolution was duly passed as a special resolution.		

#### C. Poll results of the Domestic Share Class Meeting

The following special resolution was considered and duly passed at the Domestic Share Class Meeting by way of poll. 2,007,204,000 Domestic and Non-H Foreign Shares are entitled to vote for or against the special resolution no. 1 at the Domestic Share Class Meeting.

Special Resolution		Number of votes (%)	
		For	Against
1	To consider and approve the extension of the validity period of the shareholders' approval and authorization to the board of directors of the Company granted on 13 May 2016 in relation to the proposed A Share Offering	(100%)	0 (0%)
	As more than two-thirds of the votes were cast in favour of this resolution, the resolution was duly passed as a special resolution.		

By Order of the Board Beijing Capital Land Ltd. Lee Sze Wai Company Secretary

Hong Kong, 8 March 2017

The Board as of the date of this announcement comprises Mr. Li Songping (Chairman) who is the non-executive Director, Mr. Tang Jun (President) who is the executive Director, Ms. Sun Baojie, Mr. Sun Shaolin, Mr. Su Jian and Mr. Yang Weibin who are the non-executive Directors, and Mr. Wang Hong, Mr. Li Wang and Mr. Wong Yik Chung, John who are the independent non-executive Directors.