



首創置業股份有限公司

BEIJING CAPITAL LAND LTD.

(A joint stock limited company incorporated in the People's Republic of China with limited liability)

(Stock Code: 2868)

Reply Slip for Extraordinary General Meeting

To: Beijing Capital Land Ltd. (the “Company”)

I/We¹ _____

(Chinese name(s)), _____

(English name(s)) of _____

(address as shown in the register of members) being the registered holder(s) of² _____ domestic share(s)/non-H foreign share(s)/H share(s)³ of RMB1.00 each in the capital of the Company, hereby inform the Company that I/we intend to attend (in person or by a proxy) the Extraordinary General Meeting of the Company (or at any adjournment thereof) to be held at F17, Red Goldage, No. 2, Guang Ning Bo Street, Beijing, the People's Republic of China on Wednesday, 12 February 2020, at 9:00 a.m.

Date: _____

Signature(s): _____

Notes:

1. Please insert full name(s) (in Chinese or in English) and registered address(es) (as shown in the register of members) in **BLOCK LETTERS**.
2. Please insert the number of domestic shares or non-H foreign shares or H shares of the Company registered under your name(s).
3. Please delete as appropriate.
4. The completed and signed reply slip should be delivered to the Company on or before 4 February 2020. This reply slip may be delivered by hand, by post or by fax to the number: 852-2869 9708.